



JINDAL SAW LTD.

Date: January 16, 2021

To,
M/S TCR ENGINEERING SERVICES
SUB: OUTCOME OF SUPPLIER EVALUTATION PERIOD: Jan 2020 to Dec. 2020

Dear supplier,

It is pleased to inform that Jindal Saw has carried out yearly vendor evaluation for the period of 01/01/2020 to 31/12/2020 as per standard procedure laid down at Jindal Saw Ltd. Vendor evaluation is process of recording and ranking the performance of supplier in terms of variety of issue.

Jindal Saw is treating you as one of vital supplier being supplying critical items for production/maintenance/packing/dispatch purpose hence vendor evaluation is carried out. This rating shall be used to assess and monitor supplier performance, provide accurate feedback to suppliers to highlights their strengths and weaknesses, opportunity to improve in performance criteria etc.

Below table showing performance criteria, its weightage along with actual performance.

SR NO	CRITERIA	WEIGHTAGE RATING	ACTUAL PERFORMANCE	BENCHMARKING PERFORMANCE IN SAME INDUSTRY
1	QUALITY	60	60	60
2	DELIVERY	30	30	30
3	SERVICE	10	10	10
TOTAL			100	100

Vendor assessment rating = QR + DR + SR.

Your total nos. of transaction with Jindal Saw, Samaghogha during said period, shall be taken into consideration. There is formula for deriving figures against each criterion. Delivery and quality are completely quantifiable while in service criteria, we shall your response on mail, urgency, readiness to help in emergencies, providing documents in time, promptness in reply etc which is subjective.

Performance of shall be rated as

- "Good" for rating equal to greater than 90
- "Satisfactory" for rating equal to greater than 75 but less than 90
- "Unsatisfactory" for rating less than 75

We would like to thank you for your association with us which add value to Jindal Saw products. You are requested to make consistent efforts to improve business relationship. Jindal Saw treating you as extended partners for wrings our excess cost, improve cycle time, quality and increase value from this relationship. Jindal Saw expect high standard of discipline, honesty and professionalism while dealing with Jindal Saw Ltd.

For Jindal Saw Ltd

Authorized signatory

Village : Samaghoga Mandvi Road, Mundra Taluka, Distt. Kutch - 370 415 Phone :91-(0) 2838 240 755 - 756, 240 773 Fax : 91-(0) 2838 240 700
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Regd. Off. : A-1, UPSIDC Indl. Area, Nandgaon Road, Kosi Kalan, Distt. Mathura (U.P.) - 281403 Website : www.sawpipes.com

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Vendor Evaluation Procedure: A process of vendor rating is essential to effective purchasing. In order to select suppliers who continuously outperform the completion, suppliers must be carefully analysed and evaluated. Hence you are requested to make every efforts improve upon constantly on below points against each major criteria of vendor evaluation.

S. No.	Rating	Weight age
1	Quality	60
2	Delivery	30
3	Service	10
	Total	100

Supplier performance shall be assessed taking into account the following main factors and shall be calculated on a scale of 100 on yearly basis as specified below:

1. Quality Rating:

Quality rating is based on acceptable quantity of material offered for inspection or delivered by supplier and shall be calculated as

$$\text{Quality Rating (QR)} = (Q1/Q) \times 60$$

Where;

"Q" is quantity inspected.

"Q1" is quantity accepted.

2. Delivery Rating:

Supplier will be rated on delivery parameters wherein delivery rating shall be 30 in case of adherence to PO delivery dates.

For non-adherence to PO delivery (i.e delay in supply), delivery rating to be deducted in proportion of delay to PO delivery as per below:

Delivery rating shall be 30 if supply in time

Delivery rating shall be 25 if supply is delayed by ≤ 10 days

Delivery rating shall be 20 if supply is delayed by > 10 days and ≤ 20 days

Delivery rating shall be 15 if supply is delayed by > 20 days and ≤ 30 days

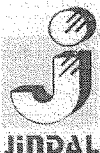
Delivery rating shall be 10 if supply is delayed by > 30 days

For Rate Contract/ARC items Delivery rating shall be 30

3. Service Rating:

The criteria for service rating shall be based on demerit factor (negative rating) to be updated by the user/ quality/ production group. The service rating shall be 10 in case there is no negative feedback against the supplier for the given supply. Else, the service rating should be reduced proportionally based on demerit factor.

$$\text{Supplier Performance Rating (SPR)} = \text{QR} + \text{DR} + \text{SR}$$



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Delivery	Service
• Deliver on time • Deliver proper item as per order • Deliver proper quantities as per order • Meets due date without constant follow up • Product lead time competitiveness • Accurate documentation/ identification provided • Response on rush/emergency delivery requirements	• Redliness to supply rejected items • Documents supports • Order Acceptance • Response on mail on RFQ, negotiation, follow up etc • Technical emergency support • Adherence to company policies
Quality	
• Warranty coverage • Test certificate • Pre dispatch certificate • Promptness in rejection as per company policy • Product reliability/ durability meeting of specifications including new features introductions • Product documentation, instructions, technical manuals • Product packaging, including environmental aspects	

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